rsd²

Our vision

RSD develops and sells enterprise-grade software solutions that help our customers make a change in the way they use and manage their assets in an ever more challenging and hybrid IT world.

Built upon 40 years of expertise, innovation and the highest professional standards, RSD's offerings enable customers to optimize their IT resources in both the mainframe and open systems environments, thereby reducing their operating costs thanks to a flexible and breakthrough licensing model.

RSD is headquartered in Geneva, with offices in the US and in Asia Pacific. With a strong and loyal customer base, with millions of daily users worldwide, RSD is a financially strong, privately held company with a world class management team, backed by strong investors who joined early 2016.

With ambitious objectives for the future and an entrepreneurial spirit, RSD is an agile and disruptive business partner.

Our expertise

Tier#1 Customers

Presence in 10 countries

Over 250 "Fortune 2,000" customers

97% Renewal and Retention Rate

Rock Solid Products

Over 40 years in business

Precision "Swiss Made" software

10 Million active users

+ swiss made software

Tech Driven

R&D comprises 30% of the company

New Product Development
2016: EOS 360
2017: z/Trim, Folders Drive

Disruptive business model

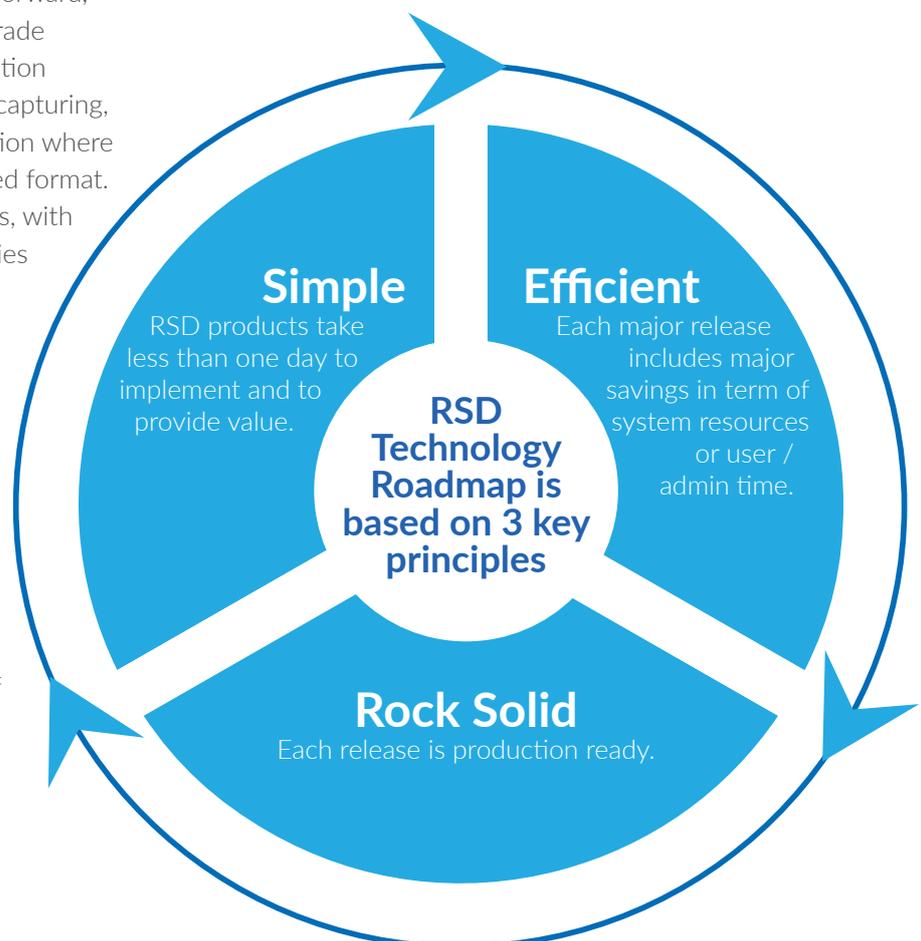# Our contribution to business efficiency

RSD's foundation is in mainframe output management and later in document archiving and retrieval.

Our first solution, **Writer Scanning Facility (WSF2)**, was introduced in 1983 and is still widely used in banking and insurance circles for mass distribution. Moving forward, the solution became **RSD EOS**, an enterprise-grade distributed output and report management solution designed specifically to meet the challenges of capturing, synthesizing, and delivering actionable information where it's needed, when it's needed, and in the required format. This foundational technology, EOS, is ubiquitous, with over 1,200 implementations in all major industries across the globe, including many Fortune 500 implementations in the financial services space.

In the 1990s, RSD extended its product portfolio to **RSD Folders**, an enterprise-grade document archiving and records management solution which is available on Open Systems for more than 20 years.

Under the new leadership, RSD has accelerated its innovation with the launch of improved, revamped and modernized version of its flagship product: **EOS 360**.

Additionally, in line with its mission to help customers optimize their IT spending in mixed mainframe and open systems environment, RSD has launched a new breakthrough solution: **z/Trim**, a platform to facilitate mainframe modernization by leveraging analytics.

Simple
RSD products take less than one day to implement and to provide value.

Efficient
Each major release includes major savings in term of system resources or user / admin time.

RSD Technology Roadmap is based on 3 key principles

Rock Solid
Each release is production ready.

Our product portfolio

In line with RSD Mission statement, we are developing software solutions following a disruptive approach to help IT organization to meet their number one priority: optimize their operating costs.

Eighty-six percent of IT managers consider reductions in mainframe operating costs to be a critical or high priority. *

With regards to existing IT systems (mainframe), as for any business under cost pressure, our customers are looking at **1) reducing existing cost**, **2) offloading applications to open systems** and **3) optimizing operations**. RSD provides solutions to help our customers with these three key objectives.

Reduce existing costs	Optimize hybrid environment	Optimize IT resource
eos 360	eos bridge	Folders Drive
Output Management Consolidation		
z/Trim	z/Trim	z/Trim

RSD Solutions	Description	Main Benefits	What our customer says
EOS 360	Offers an Output and report management solutions capturing, synthetizing and delivering information when needed, in any format and on any device through an intuitive user interface.	• User experience • No training needed • Flexible licensing	"It is challenging for our organization to take an outage to re-size the spool and offload/reload took considerable time – the new automatic spool is increasing this process so much easier. I also am very happy about usage of HTML5 and moving away from Java for EOS Access. Overall, a huge push from RSD to improve performance." **International Insurance Provider**
EOS Bridge	Customers leverage the hybrid nature of their environment to execute end-user front end processes (e.g. viewing) on open systems while maintaining only core services on z/OS, thereby reducing their overall mainframe consumption.	• Reduce mainframe consumption by approx. 5%	"By using EOS Bridge, our EOS customer demonstrated in a very short term a clear ROI with a reduction of 400 MIPS. This represents 5% of the company mainframe budget!" **Leading outsourcing company in financial industry**
Output Management consolidation	Customers can streamline their output management systems by migrating to EOS 360. RSD's experience and proven migration methodology minimize risks and delivers a successful migration while ensuring business continuity.	• Savings of approx. 30% on overall output management cost	"The project was a great success for us. EOS has enabled us to confidently move forward with technology from a vendor that has been committed to the mainframe platform for the past 40 years, while at the same time reducing our capital expenditure and operating costs." **European Retail Bank**
Folders	Software platform to archive and access high volume legacy information regardless of format or source, for the long-term, at a low operational cost.	• Capture and manage virtually unlimited volumes of content generated on any platform	"With an average of transaction of 120k documents a day and 1B documents archived, we continue to access our documents via our internal application without any impact on the access rate: less than 1 sec!" **Insurance company**
z/Trim Data Provider	Data Enablement software, easy-to-use and non-intrusive, enabling the transfer of mainframe application data to analytics repositories.	• Secure: no impact to Quality of Service for Mainframe application • Attractive and affordable monthly subscription	"The solution is implemented in a few hours and the data is provided in a few seconds." **Large European Bank**
z/Trim Operations Analytics	Mainframe performance analysis solution bringing live insights on mainframe consumption in one click through an easy to use and actionable dashboard to IT and Finance executive.	• Save 30% of legacy MF performance analysis solution cost • Attractive and affordable monthly subscription	"Slick way of presenting the data, we like the ease of use." **Large US Insurance company**

* Source: Forrester Consulting Study, January 2016

Our commitment to support

Our highly-experienced support teams worldwide are dedicated to provide best-in-class customer experience from products evaluation to their implementation in your IT ecosystem and to support you along the whole products lifecycle.

• **Technical Support:** Benefit from RSD's technical support team expertise to guarantee the reliability and stability of your business applications.

• **Expertise:** Access to our experts on any project related to RSD products (including migrations, audits, production assistance etc.) to ensure successful deployments in your context.

• **Training:** Take advantage of comprehensive training programs to give you the skills required to use our different solutions.