

RSD EOS Consolidation Services

Migrate your Output Management Solutions using RSD Proven Methodology



Why consider a consolidation project?

For all major organizations, back-office business applications continue to produce a remarkable amount of information that must be properly managed and safely distributed to users. Companies need to harness the full value of their information to remain competitive, keep costs down, and reduce risks associated with information management.



Reasons for a migration project

There are several reasons why companies are consolidating their systems;

- **Mergers and Acquisitions:** With industry consolidation continuing at full speed, IT organizations end up owning multiple software solutions from different providers and incompatible storage systems that are difficult and expensive to integrate. As the need to streamline operations grows, IT often needs to select one comprehensive solution.
- **Replacement of old solutions:** When a solution is not evolving to keep up with today's business and technical standards, it becomes obsolete and unsatisfactory for users.
- **Services Optimization:** Business, technical, and regulatory requirements constantly change. A customer-controlled migration to a best-in-class output management solution enables IT organizations to provide better customer service in an increasingly competitive business environment.

Goals of a migration project

A migration project requires clear objectives understood by all parties involved, measurable benefits and strong skills and expertise to implement a migration project methodology. The final goal depends on a company's expectations. Some sample expectations are as follows;

- Reduce operating costs
- Retain and expand your competitive advantage
- Capitalize on information assets
- Scale effectively to perform under an increased workload
- Improve Customer Service
- Improve user experience and employee productivity

KPIs are set to measure progress towards the goal and success of the project.

Benefits of a migration project

Consolidation brings multiple benefits for a company and its IT organization;



Cost Reduction: as you reduce the number of different products, companies reduce their maintenance costs and eliminate license renewals of unselected products.



Training Optimization: IT teams can focus on developing expertise with a single software product thus reducing training.



Capitalization on resources: IT department can re-assign IT admins that were dedicated to the administration of multiple products to other duties within the organization.

Based on our migration experiences, **savings from a consolidation project can represent up to 40% of the total budget** dedicated to output management.

Why consolidate your output management solutions with RSD?

Over the past 40 years, EOS has been and still is, the flagship name of RSD's offerings. EOS 360 has been developed to reduce the cost of utilization, increase availability and performance and improve user access to EOS reports and information.

How can EOS 360 solve key challenges and bring value to IT departments?



Security and Availability: Deliver information securely and in timely manner

Since risk mitigation and privacy are strong requirements, EOS 360 integrates a field-masking feature to protect personal information and enforce data privacy.



Agility: Access to reports from anywhere

With the new EOS ACCESS user interface, you can now access to your report from any device, through Microsoft Outlook and integrate them with your existing web applications.



Budget Control and IT Effectiveness: Reduce MIPS consumption, reduce costs, and leverage existing infrastructure

EOS Bridge reduces the cost of output management by transferring output distribution and storage to an EOS Open System platform. This saves MIPS consumption by up to 40%.



Reliability: Collaboration with a trusted vendor, selected on SLA and on capacity to deliver

With 40 years of experience, RSD has built long-term relationships with its customers and is well-known for the expertise of its technical support team.

RSD Migration Expertise

Resources and tools

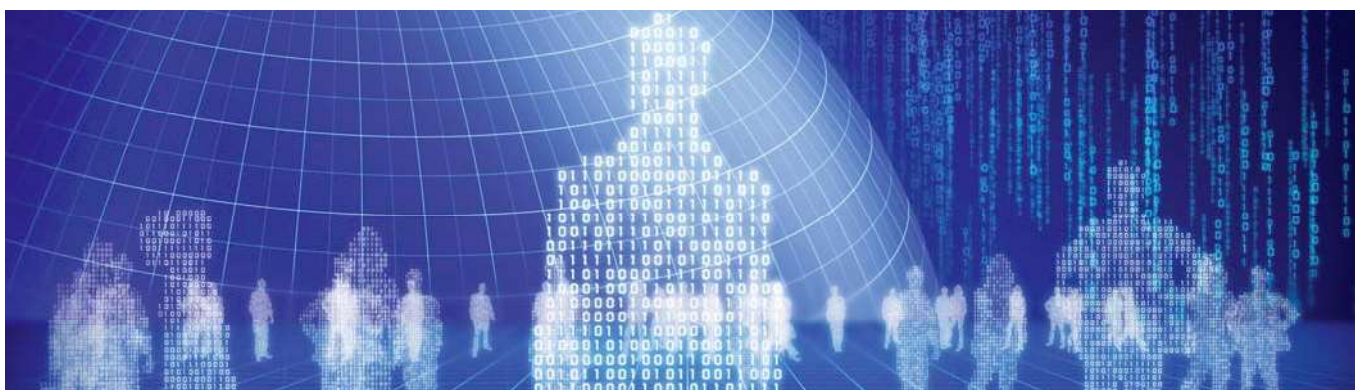
Over the years, an RSD dedicated support team has acquired the experience to migrate from other output management software and has developed a rich toolset to facilitate and accelerate the process of migration.

Each customer being unique, these tools are tailored to adapt to your implementation and complex processes. RSD will work with you to produce a customized plan to deliver a successful, easy, and transparent migration project.

RSD Successful Migrations

RSD takes pride in understanding the particularities of each customer's project and in helping build the right migration plan that fits your requirements and needs. RSD has an impeccable track record, having successfully migrated some of the largest worldwide companies in the recent past from the following solutions:

BMC Control D	CA Dispatch	Beta 92
ASG-Mobius ViewDirect	CA Deliver	Beta 93
ASG-Mobius Infopac	CA Bundl	CA View



Example of recent client migrations

RSD migrates a leading Retail Bank in Spain

Migration: From BMC Control-D to RSD EOS



Objective: Consolidate output management tools reducing the software licenses budget.

“The pilot project was a great success for us. EOS has enabled us to confidently move forward with technology from a vendor that has been committed to the IBM mainframe platform for the past 40 years, while at the same time reducing our capital expenditure and operating costs.”

General Manager – Information Technology

RSD supports a large Financial Institution in Europe

Migration: From BETA Systems to RSD EOS



Objective: Reduce and consolidate the number of output management products for costs savings.

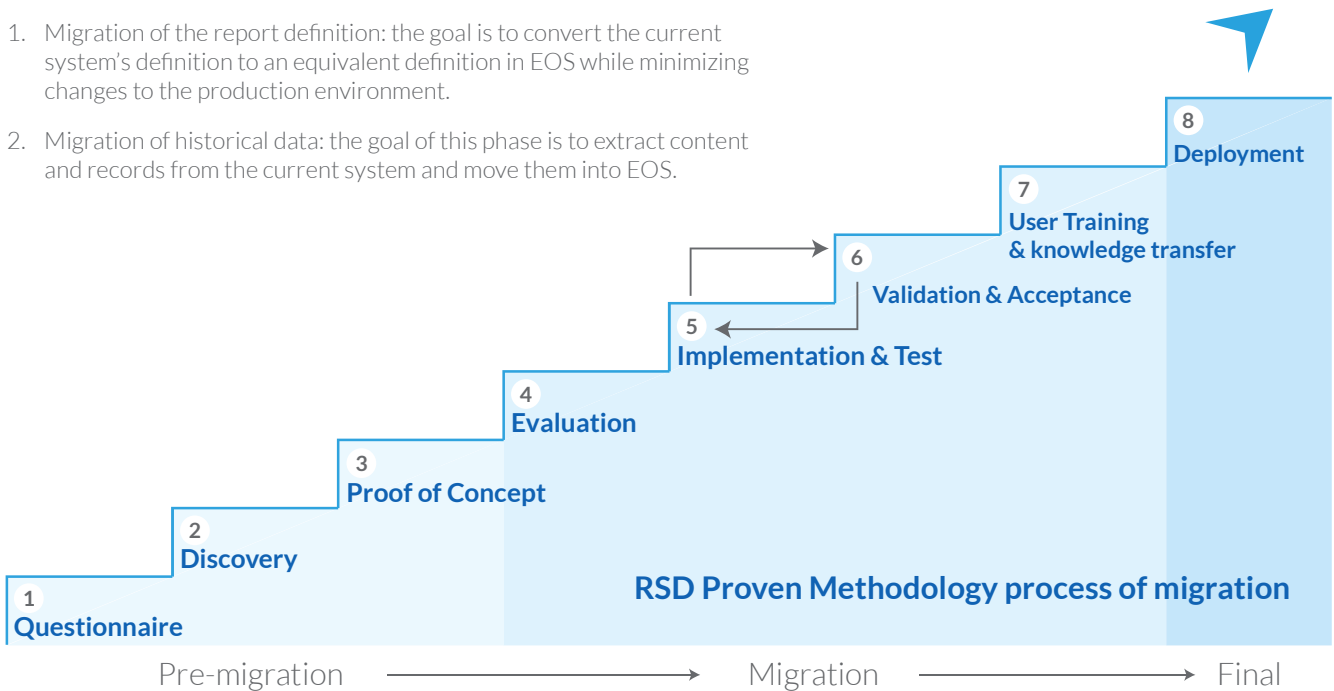
“RSD's EOS platform was selected thanks to easier product administration, its strong technical support expertise, and better budget control. During the Proof of Concept, RSD was able to leverage its Migration tool for Beta, simplifying migration and shortening the project payback period.”

How are migration projects implemented with RSD?

RSD's successful track record is a result of our experience and expertise to implement effective enterprise solutions. RSD experts have a proven methodology to minimize risks and deliver a successful migration while ensuring business continuity.

At RSD, migrations are usually performed in 2 phases:

1. Migration of the report definition: the goal is to convert the current system's definition to an equivalent definition in EOS while minimizing changes to the production environment.
2. Migration of historical data: the goal of this phase is to extract content and records from the current system and move them into EOS.



Detailed stages of a successful project:

1. **Migration questionnaire:** A questionnaire is given to reveal key usage points and requirements of the software.
2. **Discovery:** RSD specialists work with your team to gather detailed information on your installation and highlight critical milestones.
3. **POC (Proof of Concept)** Sample migration of a selected subset of reports to ensure the expected result. Migration of a few archives.
4. **Evaluation:** RSD develops a strategic transition and action plan including roles, responsibilities, tasks, procedures, and recommendations. RSD and your team define the scope of the migration and agree on results and success criteria. The scope of the migration may include any of the following:
 - Migration of the report definitions
 - Migration of data held in the current system
 - User definitions
 - Print schemas
 - Changes in production processes (JCL), if necessary
5. **Implementation & Test:** Establishment of an environment to test the conversion process and validate results. After this assessment phase, your environment will be ready for data transition and migration start.
6. **Validation & Acceptance** of the conversion results on a significant subset of the migration.
7. **Training:** User training and knowledge transfer.
8. **Deployment** without business disruption. Total business availability is ensured.

How do you contact the RSD Team?

If you have consolidation plans and would like to migrate your existing output management tool(s), please [contact support@rsd.com](mailto:support@rsd.com) or your local sales representative.

About RSD

Headquartered in Geneva, with offices in the US and Asia, RSD develops and sells enterprise-grade software solutions to help Fortune 2000 companies increase their IT efficiency. Built upon 40 years of expertise, innovation and the highest professionalism standards, RSD's offerings enable customers to optimize IT assets usage in an ever more challenging and hybrid world and reduce further their operating costs thanks to a flexible license model. RSD has built a strong and loyal customer base supporting millions of users worldwide and its offerings are available all around the globe-both directly and through business partners.

RSD designs software tools that increase IT Operations efficiency, immediately and for the long term.

 **swiss made software**